

Two Money-Making Connections

Referral Partner

We Own the Client & We Bill Them

Distributor

You Own the Client & You Bill Them

The Process to Decide Which Is Right for You:

We discuss the two options and determine what you are looking for in a relationship

- Increase in revenue with no additional time required to deliver the product, we do the billing and support your client in the HR area and pay you a 10% commission on sales

OR

- Earn 25% GM or more by billing your client for our HR products or the HR services you choose using our team to support you and do the pieces you don't want to or have time to deliver

Referral Partner Steps

- You sign a Referral Partner Agreement with us
- You introduce your contact to us and tell them why you suggested us (we'll help)
- We contract with the client with a specific scope of services and inform you of our progress
- We do the work using our team approach
- We bill the client
- We send you your referral fee

Distributor Steps

- You sign a Distributor Agreement with us at no cost to you.
- We give you all the support materials and train you on our product line
- We help you sell your client
- We prepare a contract between you and your client to use if you want
- We do the work using our team approach
- You bill the client the price you determine and we bill you the distributor price

Referral Partner Commission Example

- One Hands-off hiring project - \$420/month
- One On-site consulting 4 days per month - \$365/month
- One handbook - \$350
- One employee harassment training - \$5/participant

Distributor Profit Example

- One Hands off hiring project \$1000/month
- One On-site consulting 4 days per month -\$965/month
- One handbook - \$750 and up
- One employee harassment training - \$10/participant